

## December 2018

### Medical Equipment - UK

“The rising costs associated with healthcare, the pressure on hospital in-patient services, and potential improvements to quality of life are driving a move towards treating patients in their own home. As a result, equipment and devices traditionally associated with hospital use are making their way into the community alongside moves ...

## August 2018

### Residential Care for the Elderly - UK

“Alongside restrictive operating margins, care homes face an ongoing challenge to recruit and retain staff, with many operators reporting that they are increasingly competing with other low-pay sectors, such as supermarkets, who are actively recruiting and offering attractive pay rates.”

– Lewis Cone, B2B Analyst

### Public Expenditure - UK

“The UK government’s strategy remains focused on reducing the national deficit, with a desire to maintain public expenditure while reducing borrowing and boosting economic growth. The government further reduced borrowing in 2018, with this trend set to continue in the coming years, assuming no political change. However, the UK is ...

## July 2018

### Domiciliary Care - UK

“Independent care providers are already well-established in the market and are expected to offer services to those with ‘substantial’ care needs, as well as all other care clients. However, the ever-widening gap between the fees paid by LAs and the actual cost of service provision means some providers could refuse ...

## June 2018

### Dentistry - UK

“With rising fixed costs in the industry, the last decade has seen a period of sustained consolidation through acquisition. Strategic investors and private equity see the market’s underlying growth drivers as an opportunity - offering scope to acquire, consolidate, improve efficiencies, and sell practices at greater multiples.”

– Lewis Cone ...

### Private Healthcare - UK

“An efficient and cost-effective private healthcare sector would lead to greater benefits for patients, providers, healthcare professionals and insurers, while also easing pressures on the NHS and wider healthcare industry.”

## **May 2018**

### **Occupational Health - UK**

“Health and wellbeing programmes can play a major part in helping the UK close the productivity gap and provide the B2B market with a great opportunity. If employees in a professional services environment enjoy work, they do better work, which is obviously beneficial to both staff and organisations.”

## **February 2018**

### **Children's Social Care - UK**

“As local authorities restrict their spending, a large number of services could be subject to further cuts - including those listed as ‘priority services’, such as children’s services and social care. This could occur even though the number of children in care has reached a record high.”

– **Lewis Cone ...**