



January 2021

B2B Economic Outlook: Inc Impact of COVID-19 - UK

“The economic impact of COVID-19 has been severe and widespread, though the effect on the separate sectors of the economy has been highly varied. With the vaccination roll-out having commenced in December 2020 the prospects for economic recovery gathering pace during 2021 have improved, though the first half of the ...

November 2020

House Building: Inc Impact of COVID-19 - UK

“Despite significant disruption due to COVID-19, activity in the UK house building market has recovered substantially, with minimal effect on the underlying strength of the market. Demand continues to be restricted by prices, however, particularly in prime markets such as London and the South East, despite the government’s success in ...

October 2020

Plumbing: Inc Impact of COVID-19 - UK

“Plumbing products are generally a mature market, though growth has been achieved in recent years from major fashion trends, such as en-suite bathrooms and open plan living. COVID-19 has hit the markets hard in 2020, with construction related products typically exaggerating GDP changes, but opportunities in new housing are now ...

Ceramic Tiles: Inc Impact of COVID-19 - UK

“The ceramic tile sector has been strongly impacted by COVID-19, with demand expected to fall by almost 24% in 2020, before returning to 2019 levels in two years’ time. Thereafter, demand changes are inevitable in what was a mature market. While commercial demand for offices and the retail sector are ...

B2B Economic Outlook: Inc Impact of COVID-19 - UK

“COVID-19 has had differing effects on the UK economy, but it has hit the service sector hardest. Customer-facing services in sectors such as retail, hospitality and leisure have been most impacted both because of Government restrictions and continued consumer wariness. The pandemic has also affected the market for commercial office ...



August 2020

Thermal Insulation: Inc Impact of COVID-19 - UK

“The UK market for thermal insulation is projected to decline by 5.6% in 2020. This is largely a result of reduced demand from the construction sector and a sharp decrease in retro-fit installations over the lockdown period. However a stronger annual decline is expected to be avoided due to ...

Residential Windows and Doors: Inc Impact of COVID-19 - UK

“The residential windows and doors market was already displaying maturity in the replacement sector with demand challenged by the economic uncertainties created by Brexit. Consumer uncertainty has been significantly further challenged by COVID-19, but housing and home improvements are seen as critical areas to stimulate the wider economy. The July ...

June 2020

B2B Economic Outlook: Inc Impact of COVID-19 - UK

“The COVID-19 lockdown will see household expenditure on energy increase in 2020. While consumption is up, wholesale energy prices have collapsed amid the pandemic. This is pushing down the cost of new deals which means households are able to make greater savings by switching to a cheaper tariff. This would ...

May 2020

Construction: Inc Impact of COVID-19 - UK

“For many construction sectors the impact of COVID-19 is likely to be temporary, if severe, but the areas of office and retail construction are likely to have major long-term negative impacts from more permanent changes to lifestyles. Warehouse construction on the other hand is likely to have a long-term boost ...

March 2020

Electrical Wholesalers - UK

“The next few years are likely to remain challenging for the electrical wholesalers market with sector-specific demand opportunities combining with continued price pressures. These challenges are being further compounded by the rapid increase in online competition. Wholesalers are responding by adopting

B2B Economic Outlook - UK

“Although the UK leaving the EU has created uncertain times, albeit one with opportunities, a longer running issue has been that of productivity levels. Relatively low levels of investment and R&D spending have driven this stagnation and future economic policies must focus around these and ‘upskilling’ the UK workforce.” ...



B2B: Construction - UK



customer-centric, multi-channel business models and looking at opportunities to ...

February 2020

Schools, Universities and Hospitals - UK

"A near-decade long squeeze on public spending has significantly affected the condition of the education- and health-related estates, placing them under increasing public scrutiny. With the new government committed to increasing public expenditure to address this, activity in the sector is bound to increase the number of

sustainable profit opportunities ...