

December 2017

Consumer Attitudes towards Retail Credit - UK

“Consumer credit has been rising fast to finance recent retail sales growth. But consumer confidence is falling and incomes are under pressure. We think that consumers will start to cut back and pay down some of their debt. So all credit will fall, not just retail credit. We think that ...

November 2017

Consumers and the Economic Outlook: Quarterly Update - UK

“Consumers’ spending power is being hit by the squeeze on incomes as inflation continues to outpace average wage rises. In four of the last five months, people have been more likely to feel worse off compared to a year ago than to say that their finances have improved. This is ...

October 2017

Consumer Attitudes towards Retail Home Delivery and Collection Services - UK

“Online retail shows no signs of slowing down and neither does the speed in which retailers are attempting to fulfil orders and how quickly consumers expect them to arrive. For leading players online, how they fulfil orders can be their defining quality, but there is evidence that speed is not ...

Seasonal Shopping (Spring/Summer) - UK

“Despite a distinct lack of enthusiasm among UK consumers, the market value of the major spring/summer retail events continued to rise in 2017, with spending reaching an estimated £2.2 billion. The growth in consumer spending was driven by increased average spend per customer, with Valentine’s Day shoppers in ...

August 2017

Consumers and the Economic Outlook: Quarterly Update - UK

“The snap election clearly unsettled consumers. All three of our measures of sentiment fell between April and May. And the inconclusive result means that there was no immediate bounce in confidence post-election. Instead, our data shows that people were even more concerned after the results were announced than they were ...

June 2017

Travel Retail - UK

“The ongoing investment into some of the UK’s largest travel hubs is changing the face of travel retail and presenting retailers with new opportunities to enter the market. Whilst food remains the primary reason to shop in a travel hub, the ongoing development of the sector will only help to ...

Shopping Locations - UK

“Vacancy rates at retail parks are at their lowest level in years, as the discounters rapidly snap up space. However, there has been a notable rise in young people shopping at the major centres over the last year, reflecting the shift to inner city living, and we wonder if the ...

April 2017

UK Retail Rankings - UK

The retail industry has seen strong demand over the last six years. There has been compound annual growth of 3% and most of that has been volume growth as there has been minimal inflation for much of the time and deflation in some sectors, especially food. In fact average ...

Seasonal Shopping (Autumn/Winter) - UK

“The autumn seasonal events continued to rise in value during 2016, in line with the fairly positive consumer sentiment and willingness to spend. With the retail market facing a challenging 2017, it is difficult to predict whether spending on these events will be significantly impacted. Back-to-school sales should remain resilient ...

March 2017

Consumers and the Economic Outlook: Quarterly Update - UK

“Consumer sentiment has remained strong, reflecting growing real wages, low unemployment and, as yet, the absence of any major economic upheaval post-EU vote. When it comes to the impact of the vote, people are relatively positive about the big-picture issues such as the UK’s economic growth, and most feel ...