

### December 2007

#### Convenience Retailing - UK

Mintel's UK Retail Intelligence series is currently divided into two distinctly different yet complementary sectors:

#### Value Clothing Retailing - UK

Since Mintel's last *Value Clothing Retailing* report in 2005, the market has changed significantly. The big retailers have become bigger (notably the supermarkets and Primark) and some of the smaller players have found trading very tough: some have exited the market and others have needed rescuing/refinancing. However, while the ...

### November 2007

#### Food Retailing - UK

The food sector is the largest in UK retail. It is also one of the most competitive and controversial due to the concentration of power into the hands of only three or four players. The small store lobby is well organised and vocal and is proving a considerable thorn in ...

### October 2007

#### Multi-channel Retailing - UK

The most important change in shopping behaviour to affect retailers since self-service supermarkets were introduced into the UK is the shift from store-based shopping to online shopping via the Internet. Online retail is driving much of the growth in home shopping and offers consumers an alternative method of acquiring goods ...

#### Menswear Retailing - UK

Since the last Menswear Retailing report, in October 2005, deflation has continued as the market has become ever more competitive. Further retailers have entered the arena and expanded (eg New Look, Monsoon) and 2006 was challenging for many, due to the World Cup and the weather. The middle market has ...

### September 2007

#### Clothing Retailing - UK

The clothing sector is the second largest in UK retail. The influx of value fashion has forced the specialists to re-think their value proposition, with the mid-market in particular feeling the squeeze. There has been a major drive for efficiencies, but commentators see little room for further price cuts. As ...

#### Photographic Retailing - UK

The market for cameras has changed enormously over recent years, as digital cameras have fallen in price and increased in sophistication. Mobile phone cameras have also improved in their capacity and quality, and this has been depressing demand for digital compacts. Internet trading has eaten into market share and the ...

### August 2007

#### Book Retailing - UK

One of the most striking aspects of the book market in the past two years is the extent of price discounting. This has escalated as the major grocery multiples, and especially Tesco and Asda, have taken a greater interest in books, expanding their ranges and targeting a larger market share ...

### July 2007

#### Jewellery and Watches Retailing - UK

2006 saw the jewellery and watches market recover from a very poor 2005 when precious jewellery in particular suffered a sales slump. Mainstream and lower-end specialist retailers were impacted the most. The market grew by 5.5% to reach £4.55 billion, in contrast to 2005 when it declined by ...

#### PC Retailing - UK

PC retailing is a sector undergoing constant change. Rapid product innovation drives demand, but creates heavy price deflation. Manufacturers are increasingly cutting out the retailer to sell directly to consumers. This and the pressure from non-specialist retailers have seen the number of specialists dwindle, with only one player of size ...

### June 2007

#### Retail Store Design - UK

What should retailers do to ensure that people buy from them and not from a competitor? How should bricks and mortar retailers respond to the intensifying challenges from online sellers? What role can store design play in ensuring that a retailer is high in the pecking order?

#### Wine Retailing - UK

Wine drinking has grown strongly in popularity. Wine buffs are ever present, even gracing the screens at peak viewing times, yet the vast majority of the wine drinking public remains largely ignorant of their favourite tippie. This is not an issue if the consumer is to continue making purchase decisions ...

### May 2007

#### Telecoms Retailing - UK

This report assesses the performance of the retail telecommunications market since the last report in May 2006 and focuses primarily on telephone equipment and related accessories.

#### Maternitywear Retailing - UK

The maternity wear market is a small part of the womenswear sector, and has remained relatively static in value size over the past five years. It is a sector that appears to undergo regular churn – non-specialists tend to dip in-and-out – and it has, over the longer period, suffered ...

### April 2007

#### Non-foods in Grocery Multiples - UK

#### Housewares Retailing - UK

Housewares is an example of a market which is seeing broader distribution as many retailers, reaching saturation in their core markets, add related product

## Retail: Overview - UK

Grocers' sales of non-food merchandise have continued to rocket in the past year, up 11.8% to £18.7 billion according to Mintel estimates, making this one of the most dynamic market segments in retail. Sainsbury's is targeting the clothing and footwear market with its TU range, while Asda has ...

ranges. All the grocery companies, many clothing retailers, DIY stores, furniture retailers and value retailers are expanding their ranges of housewares. So, as more retailers enter ...

### March 2007

#### Retail Review - UK

Consumer responsiveness to premiumisation will filter down to the less affluent if retailers can successfully deliver interesting above-average quality foods at affordable everyday prices. The discounters are beginning to latch onto this trend and some of the mainstream grocers that have lagged behind Tesco, Sainsbury's and Waitrose will need to ...

#### Own Label in Grocery Retailing - UK

For the consumer, own label represents a cheaper alternative to leading manufacturer brands. On average, these products offer consumers savings, on average, of one-third of manufacturer brands.

#### Home Shopping - UK

UK home shopping is moving online. The traditional channels are struggling, with big book catalogues facing serious woes, most of them seeing a decline in combined hard copy and electronic sales. The home shopping market is driven mainly by e-commerce, which has now overtaken mail order as the largest home ...

#### Portable Technology Retailing - UK

Miniaturisation of information processing technology and rapidly declining prices are revolutionising how we use technology in our lives. Items like mobile phones that were once expensive and cumbersome are now available at prices accessible to most consumers. They are now easy to carry and are increasingly being used and worn ...

### February 2007

#### Christmas Shopping Habits - UK

The early January interest rate increase was made even before December retail sales data were released, and shows that consumers will get more anti-debt medicine until they are cured of excessive borrowing. The aftermath of Christmas spending may leave retailers struggling for business in 2007, although early indications of January ...

#### Department Store Retailing - UK

As consumers tighten their belts, department stores need to re-asses their 'good, better, best' hierarchy of products and focus more on the first two.

### January 2007

#### Gift List Services - UK

Although primarily concerned with the market for wedding gift lists this report looks at how the market has extended beyond this original niche and is challenging



## Retail: Overview - UK

gift giving traditions. In response to the changing environment many gift list operators now use more general terms such as gift lists, wish lists ...