

## March 2019

### Specialist Food and Drink Retailers - UK

“Specialists have enjoyed two years of growth, helped by high inflation in 2017 and a return to growth in real wages in 2018. However, growth is forecasted to slow in the coming years and cost and convenience continue to be barriers to usage. Therefore it is important that specialists look ...

## February 2019

### Electrical Goods Retailing - UK

“Spending on electricals was strong in 2018. However increasingly this demand is falling outside of the specialist sector with online-only retailers, notably Amazon, the main benefactors. The short-term future for demand in the sector is uncertain, and we expect growth to slow in the coming years putting further pressure on ...

### Christmas Gift Buying - UK

“It was not a great Christmas, but it was not the disaster that some early reports suggested either. Demand slowed in the final quarter and some sales were pulled forward to November by early discounting. It's an immensely challenging time for retailers, but whether they trade online, in stores or ...

### Optical Goods Retailing - UK

“The takeover of Tesco Opticians by Vision Express at the end of 2017 marks a major change, injecting a 'big 3' opticians' brand into more than 200 supermarket sites. In 2019 Asda's own opticians' operation is likely to gain from the proposed merger of Asda with Sainsbury's creating stiff competition ...

## January 2019

### Beauty and Personal Care Retailing - UK

“The UK beauty and personal care market continues to be characterised by the polarised performance of the two core categories. Consumers continue to cut back on personal care, but are willing to spend on beauty. Health and beauty specialists have benefited from this trend, with robust demand for beauty fuelling ...